Catherine L. Nesser Assistant General Counsel Legal Department



February 15, 2011

VIA ELECTRONIC DELIVERY

Honorable Jaclyn A. Brilling, Secretary New York State Public Service Commission Three Empire State Plaza Albany, New York 12223-1350

> Re: Case 07-M-0548 - Proceeding on Motion of the Commission Regarding an Energy Efficiency Portfolio Standard

Case 08-E-1014 – Petition of Niagara Mohawk Power Corporation d/b/a National Grid for Approval of an Energy Efficiency Portfolio Standard (EEPS) "Fast Track" Utility-Administered Electric Energy Efficiency Program

Case 08-E-1133 – Petition of Niagara Mohawk Power Corporation for Approval of an Energy Efficiency Portfolio Standard (EEPS) Utility- Administered Electric Energy Efficiency Program

4th Quarter 2010 Electric EEPS Reports

Dear Secretary Brilling:

Pursuant to the Commission's orders in the above captioned proceedings, attached please find the 4th Quarter 2010 (October - December 2010) reports for Niagara Mohawk Power Corporation d/b/a National Grid electric energy efficiency programs. The programs addressed in these reports are as follows:

- Residential High Efficiency Central Air Conditioning Program;
- Small Business Services Energy Efficiency Program;
- Energy Wise Electric Program;
- Energy Initiative Large Industrial Electric Program;
- Energy Initiative Mid-Sized Electric Program;

- Electric Enhanced Home Sealing Incentives Program;
- Residential ENERGY STAR® Electric Products and Recycling Program; and
- Residential Building Practices and Demonstration Program.

Respectfully submitted,

/s/ Catherine L. Nesser Catherine L. Nesser Assistant General Counsel

Enc.

cc: Floyd Barwig, DPS Staff (via electronic mail)

Steven Keller, DPS Staff (via electronic mail)

William Saxonis, DPS Staff (via electronic mail)

Kathryn Mammen, DPS Staff (via electronic mail)

Robert Visalli, DPS Staff (via electronic mail)

Edward White (via electronic mail)

Janet Gail Besser (via electronic mail)

Cathy Hughto-Delzer (via electronic mail)

Janet Audunson

Active Parties in Case 07-M-0548 via EEPS listserv

Program/Project: Residential High Efficiency Central Air Conditioning Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential High-Efficiency Central Air Conditioning Program (electric HVAC program) closed on March 31, 2010 as the Company's proposal for a modified electric HVAC program in 2010-2011 was rejected by the Commission. National Grid communicated the program close date to our customers, contractors and vendors. In addition, the customer rebate application was updated on the website, www.powerofaction.com.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

There are no activities to report since the program is closed.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program/Project: Small Business Services Energy Efficiency Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

- (a) Through December 2010, National Grid has achieved 74% of the cumulative 2009-2010 goal as established by the Commission's January 16, 2009 order for the Small Business Services Energy Efficiency Program. Through December 2010, National Grid has achieved 48% of the cumulative 2009-2011 goal.
 - (b) There are no additional key aspects of program performance goals.
 - (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

The Company performed 7,644 audits through December 31, 2010, totaling \$56.6 million worth of potential projects eligible for National Grid incentives of \$36.9 million. The average project cost to date is \$7,400.

(a) Marketing Activities

National Grid will continue its aggressive marketing campaign with direct mailings of postcards and case study letters along with ads placed in strategic chamber of commerce newsletters. "Down the street" efforts of placing door hangers on 6,000 eligible customers in the Buffalo, Syracuse and Albany areas were performed by Osram Sylvania.

Vendors also continue telemarketing efforts and door-to-door canvassing.

(b) Evaluation Activities

National Grid and its evaluation vendor, Tetra Tech, prepared the final draft report on the process evaluation of this program and submitted to DPS Staff for review in November. In December, Tetra Tech submitted the finalized process evaluation report, which summarized program-specific process evaluation findings and recommendations.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

Below is a list of the current office/warehouse space and staffing for the contractors supporting this program:

Program/Project: Small Business Services Energy Efficiency Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

Lime Energy, Depew NY

Office: 5,800 sq ft

Warehouse: 14,000 sq ft

8 office staff 7 auditors

20 sub-contractor firms

SmartWatt, Liverpool NY

Office: 1,500 sq ft

Warehouse: 5,000 sq ft

6 office staff 4 auditors 22 electricians

Rise Engineering, Albany NY

Office: 2,700 sq ft Warehouse: 2,800 sq ft

5 office staff 8 auditors 40 electricians

5. Additional Issues

There are no additional issues to report.

Program/Project: Energy *Wise* Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) The EnergyWise Electric Program is being managed by RISE Engineering who is partnering with ICF. Audits are being performed and projects completed to achieve the savings target by year-end. Project proposals have been designed and presented to building owners with good results. Additional audits are being scheduled and completed. RISE Engineering has trained additional auditors to meet the anticipated demand for customer audits. Savings goals have been exceeded for performance through year-end 2010 but the budget goals were not exceeded. The electric measures were very successful in 2010.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Rise Engineering, with ICF, is the program vendor of choice for the Energy *Wise* Electric Program. Phone calls and meetings continue to take place with interested parties. The National Grid website has been updated with program information. Color flyers were printed to hand out and/or mail with program information. Customer contracts along with other forms for data collection have been developed. Completed projects will get a seal to advertise they participated in the National Grid Energy *Wise* Program.

(b) Evaluation Activities

A draft program evaluation plan was submitted to the DPS Staff on November 23, 2010 for review. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Information about the program is also being distributed at trade show and training events for other energy efficiency programs.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

Program/Project: Energy *Wise* Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

5. Additional Issues

Program/Project: Energy Initiative – Large Industrial Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the upstate New York service territory as part of the Energy Initiative – Large Industrial Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for customers.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts..

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Commercial Energy Consultants continue to meet with: 1) large industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for both customers and suppliers.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 18 trade allies across National Grid's upstate New York service territory.

Date	Event	Location
10/01/2010	Trade Ally Meeting with Horizon Solutions	Syracuse, NY
10/05/2010	Trade Ally Meeting with SYSCO	Syracuse, NY
10/06/2010	Trade Ally Meeting with Central Restaurant Supply	Syracuse, NY
10/08/2010	Trade Ally Meeting with N.J. Flihan Kitchen Supply	Utica, NY
10/12/2010	Trade Ally Meeting with Big Ass Fans	Utica, NY
10/13/2010	Trade Ally Meeting with Smith Restaurant Supply	Syracuse, NY
10/14/2010	Trade Ally Meeting with Energy Next	Saratoga, NY
10/15/2010	Trade Ally Meeting with Dining Alliance	Syracuse, NY

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid **Program/Project:** Energy Initiative – Large Industrial Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

10/15/2010	Trade Ally Meeting with Burger King Corporation	Syracuse, NY
10/20/2010	Trade Ally Meeting with RW Lindsay Compressor	Buffalo, NY
10/20/2010	Meeting with BOMA (Building Owners and Managers Association)	Albany, NY
10/21/2010	Air Compressor Training for Companies in Western, NY	Buffalo, NY
10/21/2010	Columbia County Business Expo	Hudson, NY
10/22/2010	Chautauqua Energy Conference	Chautauqua, NY
10/27/2010	Trade Ally Meeting with Zero Draft	Albany, NY
10/28/2010	Energy Efficiency Information Seminar for Customers and Trade Allies	Fredonia, NY
10/28/2010	Trade Ally Meeting with Scott Electric Supply	Fredonia, NY
10/28/2010	Trade Ally Meeting with Dunkirk Electric Motor Repair	Fredonia, NY

11/03/2010	Trade Ally Meeting with Industrial Power Lighting	Buffalo, NY
11/04/2010	Trade Ally Meeting with RAB Lighting	Buffalo, NY
11/09/2010	Trade Ally Meeting with Jamestown Electric	Dunkirk, NY
11/10/2010 Green Energy Summit sponsored by the local IBEW and the National Electrical Contractors Association (NECA) Syracuse, N		Syracuse, NY
11/10/2010	Trade Ally Meeting with RW Lindsay	Middleport, NY
11/17/2010	Trade Ally Meeting with Grainger Industrial Supply	Albany, NY
11/17/2010	Meeting with Erie County Industrial Development Agency	Buffalo, NY
11/17/2010	Trade Ally Meeting with Rexel	Buffalo, NY
11/17/2010	Trade Ally meeting with Hull Electric	Buffalo, NY
11/17/2010	Trade Ally Meeting with Maynard's Electric Supply, Inc.	Olean, NY
11/19/2010	Trade Ally Meeting with Troy Belting Sales Team	Waterford, NY
11/22/2010	Meeting with Montgomery County Chamber	Amsterdam, NY
11/22/2010	Meeting with Fulton County Chamber	Gloversville, NY
11/29/2010	Meeting with Schenectady County Chamber	Schenectady, NY
11/30/2010	Trade Ally Meeting with Building, Controls and Service, Inc.	Tonawanda, NY

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the program manager and program staff are underway. These interviews provide the evaluation team with an in-depth understanding of the program's inner

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid **Program/Project:** Energy Initiative – Large Industrial Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

workings. These interviews will also help the evaluation team develop the program surveys administered to program participants and nonparticipants.

The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

There are no other activities to report.

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

The Company hired a commercial energy consultant for the Central Division in November 2010.

5. Additional Issues

Program/Project: Energy Initiative – Mid-Sized Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to develop and review prescriptive and custom measure proposals across the service territory as part of the Energy Initiative - Mid-Sized Electric Program.

The Company is working with technical services suppliers to analyze electric and gas projects in upstate New York in support of the Energy Initiative Programs. Many projects in the Energy Initiative Programs require evaluation of both gas and electric measures for a customer.

The Company continues to participate in joint utilities meetings to share strategies to bring the most cost-effective energy efficiency programs to customers.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid Account Managers and Energy Efficiency Consultants continue to meet with: 1) mid-sized commercial and industrial accounts to discuss opportunities to save energy and implement energy efficiency opportunities; and 2) trade allies in each division to promote the program and the program benefits for both customers and suppliers.

National Grid and NYSERDA continue to work collaboratively visiting hospitals across the service territory promoting the "Energy Efficiency for Health" program.

Corporate marketing staff is developing implementation tactics for the 2011 marketing campaign to promote electric and gas energy efficiency programs to commercial and industrial customers.

The Energy Products and Energy Solutions Delivery groups met with 18 trade allies across National Grid's upstate New York service territory.

Date	Event	Location
10/01/2010	Trade Ally Meeting with Horizon Solutions	Syracuse, NY
10/05/2010	Trade Ally Meeting with SYSCO	Syracuse, NY
10/06/2010	Trade Ally Meeting with Central Restaurant Supply	Syracuse, NY
10/08/2010	Trade Ally Meeting with N.J. Flihan Kitchen Supply	Utica, NY
10/12/2010	Trade Ally Meeting with Big Ass Fans	Utica, NY

Program/Project: Energy Initiative – Mid-Sized Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

10/13/2010	Trade Ally Meeting with Smith Restaurant Supply	Syracuse, NY
10/14/2010	Trade Ally Meeting with Energy Next	Saratoga, NY
10/15/2010	Trade Ally Meeting with Dining Alliance	Syracuse, NY
10/15/2010	Trade Ally Meeting with Burger King Corporation	Syracuse, NY
10/20/2010	Trade Ally Meeting with RW Lindsay Compressor	Buffalo, NY
10/20/2010	Meeting with BOMA (Building Owners and	Albany, NY
	Managers Association)	
10/21/2010	Air Compressor Training for Companies in Western,	Buffalo, NY
	NY	
10/21/2010	Columbia County Business Expo	Hudson, NY
10/22/2010	Chautauqua Energy Conference	Chautauqua, NY
10/27/2010	Trade Ally Meeting with Zero Draft	Albany, NY
10/28/2010	Energy Efficiency Information Seminar for	Fredonia, NY
	Customers and Trade Allies	
10/28/2010	Trade Ally Meeting with Scott Electric Supply	Fredonia, NY
10/28/2010	Trade Ally Meeting with Dunkirk Electric Motor	Fredonia, NY
	Repair	

11/03/2010	Trade Ally Meeting with Industrial Power Lighting	Buffalo, NY
11/04/2010	Trade Ally Meeting with RAB Lighting	Buffalo, NY
11/09/2010	Trade Ally Meeting with Jamestown Electric	Dunkirk, NY
11/10/2010	Green Energy Summit sponsored by the local IBEW and the National Electrical Contractors Association (NECA)	Syracuse, NY
11/10/2010	Trade Ally Meeting with RW Lindsay	Middleport, NY
11/17/2010	Trade Ally Meeting with Grainger Industrial Supply	Albany, NY
11/17/2010	Meeting with Erie County Industrial Development Agency	Buffalo, NY
11/17/2010	Trade Ally Meeting with Rexel	Buffalo, NY
11/17/2010	Trade Ally meeting with Hull Electric	Buffalo, NY
11/17/2010	Trade Ally Meeting with Maynard's Electric Supply, Inc.	Olean, NY
11/19/2010	Trade Ally Meeting with Troy Belting Sales Team	Waterford, NY
11/22/2010	Meeting with Montgomery County Chamber	Amsterdam, NY
11/22/2010	Meeting with Fulton County Chamber	Gloversville, NY
11/29/2010	Meeting with Schenectady County Chamber	Schenectady, NY
11/30/2010	Trade Ally Meeting with Building, Controls and Service, Inc.	Tonawanda, NY

Program/Project: Energy Initiative – Mid-Sized Electric Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

(b) Evaluation Activities

National Grid and its vendor, Tetra Tech, are carrying out a process evaluation. Interviews with the program manager and program staff are underway. These interviews provide the evaluation team with an in-depth understanding of the program's inner workings. These interviews will also help the evaluation team develop the program surveys administered to program participants and nonparticipants.

The evaluation plan has been revised to incorporate proposed scope expansions, including the characterization of New York energy efficiency offerings to determine the NYSERDA program's impact on participation. The evaluation plan presents planned evaluation activities, specific to the program, as well as a brief description of the program.

(c) Other Activities

Corporate Marketing continues to promote electric and gas energy efficiency programs for the retrofit market. Leads generated from these tactics are passed along to the appropriate individuals in the region for personal follow-up. The campaign employs a variety of tactics including the following:

- 1) Direct Mail to customers
- 2) Telemarketing
- 3) Web Business Reply Forms
- 4) Banner Ads
- 5) E-Action Newsletter articles
- 6) Email blasts
- 7) Direct Mail to Trade Professionals
- 8) Print advertisements in selected Business Journals

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

The Company hired a commercial energy consultant for the Central Division in November 2010.

5. Additional Issues

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid **Program/Project:** Electric Enhanced Home Sealing Incentives Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) Conservation Services Group, Inc. (CSG) is the lead program implementation vendor for the Electric Enhanced Home Sealing Incentives Program. National Grid is working closely with the vendor to develop the schedule of implementation services and secure and train contractors to deliver energy saving measures to customers.

- (b) National Grid received the first invoice for 20 program participants. It should be noted that there were 13 instances of health and safety issues involving improperly vented dryers, 11 improperly vented bath fans, and one improperly vented range hood. There were 4 reports of instances where air sealing could not be done because of hazardous materials such as mold, asbestos, unvented space heaters and an unvented fuel oil tank.
 - (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

National Grid is marketing the program to potential customers through a targeted e-mail blast and a targeted direct mail campaign that will be staggered over a period of three weeks in October and November. Bill inserts were sent to customers starting November 1, 2010. National Grid will continue to feature information on the Power of Action website and will continue to promote the program at events and with the BPI contractor network.

CSG call center representatives reported that as of December 2010, out of a total of 803 applicants from upstate New York surveyed, 711 applicants reported they had heard of the program through National Grid's marketing efforts. The break-out is as follows: bill insert (63), the direct mail piece (392), the e-mail blast (220) and the powerofaction.com website (36). National Grid will continue to feature information on the Power of Action website and will continue to promote the program at events and with the BPI contractor network.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Electric Enhanced Home Sealing Incentives Program once it has been in place for at least six months.

(c) Other Activities

National Grid has been working with interested parties such as the Building Performance Contractors Association and providing information at Upstate New York Trade Ally Meetings.

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid **Program/Project:** Electric Enhanced Home Sealing Incentives Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

The Company has solicited contractors to implement the program through our lead vendor, CSG. Contractors have signed onto the program and contractor training continues to take place.

5. Additional Issues

Program/Project: Residential ENERGY STAR® Electric Products and Recycling

Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) National Grid continues to accept rebate applications for the Residential ENERGY STAR® Electric Products and Recycling Program. The Company is working with two vendors to implement the program; JACO Environmental serves customers for the refrigerator recycling component of the program and EFI provides rebate processing services for the ENERGY STAR® Products component of the program. The Company began accepting orders for the refrigerator recycling component on July 1, 2010.

- (b) There are no additional key aspects of program performance goals.
- (c) There are no updates to the forecast of net energy and demand impacts.

2. Program Implementation Activities

(a) Marketing Activities

Promotional e-mails were distributed to residential customers who heat their homes with natural gas or electricity. These customers can qualify for rebates upon installation of programmable thermostats and ENERGY STAR® replacement windows. E-mails were distributed to customers within our "EcoWarrior" segment (*i.e.*, customers that are environmentally focused and motivated) and our "ROIer" segment (*i.e.*, customers that want to save money and identify benefits from their financial investments).

In October 2010, a bill insert was distributed to all Upstate New York residential electric customers and an advertorial ran in Albany newspapers.

(b) Evaluation Activities

The evaluation vendor, TetraTech, began the process evaluation for the refrigerator and freezer recycling portion of the program. All key National Grid and JACO staff have completed the in-depth qualitative survey. The participant telephone surveys have been completed. The vendor also began the impact portion of the evaluation, to determine a realization rate, which is based on the collection of data from the metering of refrigerators before they are recycled. The first refrigerators in this portion of the study have been metered. However, the on-site metering of appliances to be recycled has been placed on hold until the holiday season has passed.

(c) Other Activities

There are no other activities to report.

Program/Project: Residential ENERGY STAR® Electric Products and Recycling

Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There have been no changes to staff, subcontractors or consultants.

5. Additional Issues

Program Administrator: Niagara Mohawk Power Corporation d/b/a National Grid **Program/Project:** Residential Building Practices and Demonstration Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

1. Program Status

(a) The Residential Building Practices and Demonstration Program was scheduled to begin in May 2010.

- (b) Due to the issue surrounding the confidentiality of customer data, on August 5, 2010 National Grid filed a petition with the Commission asking for relief from the program performance goals.
- (c) The Commission issued an order on December 3, 2010 authorizing the Company to proceed with the program. It is scheduled to be launched by April 1, 2011. As such, there will be no savings generated by the program in 2010.

2. Program Implementation Activities

(a) Marketing Activities

National Grid worked closely with the vendor to create and approve the Home Energy Reports for mailing to participants and the FAQ's and Tip content accessible on OPOWER's Energy Insider website. These types of materials will be used when the Program launches in early 2011.

(b) Evaluation Activities

National Grid anticipates that it will initiate a process evaluation of the Residential Building Practices and Demonstration Program once it has been in operation for at least six months, probably in the fourth quarter of 2011.

(c) Other Activities

Due to an issue that arose in regard to certain confidential customer data, National Grid has suspended any further activity on the program.

National Grid issued an RFI to learn more about behavioral marketing programs and potential vendors. This effort had been stalled largely due to discussions/changes in the scope of work and the vendors that would be asked to participate. However, it is now moving forward. This information was intended to inform National Grid about various industry solutions and program models that could be employed anywhere in National Grid affiliates' service territories. However, the results of this RFI are independent of the implementation of the program as approved by the Commission's December 3, 2010 Order.

Program/Project: Residential Building Practices and Demonstration Program

Reporting period: Quarter 4 (October - December) 2010

Report Contact person: Lynn Westerlind

3. Customer Complaints and/or Disputes

There are no customer complaints or disputes to report.

4. Changes to Subcontractors or Staffing

There are no changes to subcontractors or staffing.

5. Additional Issues

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA01
Program Name	Residential High Efficiency Central Air Conditioning Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	
Quarterly net first-year annual kWh Goal	
Percent of quarterly Net kWh Goal Acquired	
Telebrit of quarterly free k will Goal Acquired	
Net Peak ² kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	-
Percent of quarterly Peak kW Goal Acquired	
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	1,583,923
Net first-year annual kWh acquired to date as a percent of annual goal	972%
Net first-year annual kWh acquired to date as a percent of 3-year goal	747%
Net cumulative kWh acquired to date	1,583,923
Net utility peak kW reductions acquired to date	887
Net utility peak kW reductions acquired to date as a percent of utility annual	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	201%
Net NYISO peak kW reductions acquired to date Net NYISO peak kW reductions acquired to date	887
Tet IVI 150 peak kW reductions dequired to date	867
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	22,337,826
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid	
Quarter	2010 Quarter 4	
Filing	Expedited Fast Track Electric Energy Efficiency Programs	
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Program Administrator (PA) and Program ID Program Name	NGRIDEA01 Residential High Efficiency Central Air Conditioning Program	
Program Type	Residential Rebate	
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter	-	
Net utility peak kW acquired & committed this quarter	-	
Net First-year annual therms acquired & committed this quarter	-	
Costs		
	\$ 768,600	
Total program budget	<u>'</u>	
Administrative costs	\$ 1,037	
Program Planning	-	
Marketing costs	\$ 4,890	
Trade Ally Training	\$	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	1,011	
Direct Program Implementation	\$ 39	
Evaluation	-	
Total expenditures to date	\$ 2,258,478	
Percent of total budget spent to date	294%	
Participation		
Number of program applications received to date	5,988	
Number of program applications <i>processed</i> to date ⁴	5,988	
Number of processed applications approved to date ⁵	5,988	
Percent of applications received to date that have been processed	100%	
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date	-	
Total Acquired Cumulative Net Carbon Emission Reductions To Date	522	
NOTES:		

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated energy and demand impacts become "Committed."

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEC01
Program Name	Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	43,834,849
Quarterly net first-year annual kWh Goal	65,716,000
Percent of quarterly Net kWh Goal Acquired	67%
Net Peak ² kW acquired this quarter	14,392
Quarterly Utility Net Peak kW Goal	11,782
Percent of quarterly Peak kW Goal Acquired	122%
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	560,932,758
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil Propane	-
Порше	
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	121,318,727
Net first-year annual kWh acquired to date as a percent of annual goal	175%
Net first-year annual kWh acquired to date as a percent of 3-year goal	48%
Net cumulative kWh acquired to date	121,318,727
Net utility peak kW reductions acquired to date	40,274
Net utility peak kW reductions acquired to date as a percent of utility annual	250%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	68%
Net NYISO peak kW reductions acquired to date	40,274
N.C. and the state of the state	
Net first-year annual therms acquired to date	
Net first-year annual therms acquired to date as a percent of annual goal Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	1,563,878,160
Net Lifecycle herms acquired to date	
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	_
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
1 and committee at this point in time	

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	Expedited Fast Track Electric Energy Efficiency Programs
D Allie (DA) ID ID	NCDIDECOL
Program Administrator (PA) and Program ID Program Name	NGRIDEC01 Small Business Services Energy Efficiency Program
Program Type	Commercial Retrofit
2.10g.um 2.jp0	Commercial Religion
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	43,834,849
Net utility peak kW acquired & committed this quarter	14,392
Net First-year annual therms acquired & committed this quarter	-
Costs	
Total program budget	\$ 43,068,703
Administrative costs	\$ 4,139,582
Program Planning	\$
Marketing costs	\$ 22,037
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	16,788,414
Direct Program Implementation	-
Evaluation	\$ 50,136
Total expenditures to date	\$ 44,084,244
Percent of total budget spent to date	102%
Participation	
Number of program applications received to date	7,644
Number of program applications processed to date ⁴	2,412
Number of processed applications approved to date ⁵	5,232
Percent of applications received to date that have been processed	32%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	21,917
Total Acquired Cumulative Net Carbon Emission Reductions To Date	57,210
NOTES:	

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $^{^{\}rm 2}$ Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA02
Program Name	EnergyWise Electric Program
Program Type	Multifamily Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	1,537,587
Quarterly net first-year annual kWh Goal	325,745
Percent of quarterly Net kWh Goal Acquired	472%
Telectic of quarterly Net kwii Goal Acquired	472/0
Net Peak ² kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	162
Percent of quarterly Peak kW Goal Acquired	0%
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	1,700,892
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	172,576
Net first-year annual kWh acquired to date as a percent of annual goal	13%
Net first-year annual kWh acquired to date as a percent of 3-year goal	6%
Net cumulative kWh acquired to date	172,576
Marchael Liwing	
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annua	
Net utility peak kW reductions acquired to date as a percent of 3-year goal	0%
Net NYISO peak kW reductions acquired to date	-
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	2,070,911
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	3,812,659
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	_
Net Lifecycle therms committed this quarter	-
-	732,778
Funds committed at this point in time	132,116

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
	NGDIDE 4 02
Program Administrator (PA) and Program ID	NGRIDEA02
Program Name	EnergyWise Electric Program Multifamily Retrofit
Program Type	Multiamily Retroit
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	5,350,246
Net utility peak kW acquired & committed this quarter	-
Net First-year annual therms acquired & committed this quarter	-
G 4	
Costs	
Total program budget	\$ 1,269,183
Administrative costs	\$ 19,428
Program Planning	\$
Marketing costs	\$ 29,825
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	333,827
Direct Program Implementation	\$ 100,348
Evaluation	\$ 3,012
Total expenditures to date	\$ 562,946
Percent of total budget spent to date	44%
Participation	
Number of program applications received to date	3
Number of program applications <i>processed</i> to date ⁴	3
Number of processed applications approved to date ⁵	3
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	2000
Total Acquired Net First-Year Carbon Emission Reductions To Date	769
Total Acquired Cumulative Net Carbon Emission Reductions To Date	784
NOTES:	
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¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEC02
Program Name	Energy Initiative - Large Industrial Electric Program
Program Type	Commercial Retrofit
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	3,880,573
Quarterly net first-year annual kWh Goal	10,949,000
Percent of quarterly Net kWh Goal Acquired	35%
Net Peak ² kW acquired this quarter	2,521
Quarterly Utility Net Peak kW Goal	1,813
Percent of quarterly Peak kW Goal Acquired	139%
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	55,067,790
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired Coal	_
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	4,532,557
Net first-year annual kWh acquired to date as a percent of annual goal	20%
Net first-year annual kWh acquired to date as a percent of annual goal	10%
Net cumulative kWh acquired to date	4,532,557
The cumulative with acquired to date	, ,
Net utility peak kW reductions acquired to date	2,937
Net utility peak kW reductions acquired to date as a percent of utility annual	77%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	39%
Net NYISO peak kW reductions acquired to date	2,937
Net first-year annual therms acquired to date	
Net first-year annual therms acquired to date Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of annual goal	
Net cumulative therms acquired to date	_
The community merms acquired to date	
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	64,631,648
Net Lifecycle therms acquired to date	<u> </u>
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	14,201,000
Net First-year annual kwn committed this quarter Net Lifecycle kWh committed this quarter	170,412,000
	7,785
Net Utility Peak kW committed this quarter Net first-year annual therms committed this quarter	1,705
Net Lifecycle therms committed this quarter Net Lifecycle therms committed this quarter	<u> </u>
	1,467,328
Funds committed at this point in time	1,407,328

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid	
Quarter	2010 Quarter 4	
Filing	90 Day Energy Efficiency Programs	
D 41.114 ((21) 12 TD	NCDIDECOA	
Program Administrator (PA) and Program ID Program Name	NGRIDEC02 Energy Initiative - Large Industrial Electric Program	
Program Type	Commercial Retrofit	
210grum 2jpe	Commortal red on	
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter	18,081,	,573
Net utility peak kW acquired & committed this quarter	10,	,307
Net First-year annual therms acquired & committed this quarter		-
Costs		
Total program budget	\$ 6,578,	,312
Administrative costs	\$ 298,	,164
Program Planning	\$	-
Marketing costs	\$ 37,	,040
Trade Ally Training	\$ 10,	,000
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	482,	,415
Direct Program Implementation	\$	-
Evaluation	\$ 26,	,124
Total expenditures to date	\$ 1,615,	,238
Percent of total budget spent to date	2:	25%
Participation		
Number of program applications received to date		16
Number of program applications <i>processed</i> to date ⁴		15
Number of processed applications approved to date ⁵		12
Percent of applications received to date that have been processed	9.	4%
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date	1,	,940
Total Acquired Cumulative Net Carbon Emission Reductions To Date	2,	,266
NOTES:		

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

² Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Quarterly net first-year annual kWh Goal 55 Percent of quarterly Net kWh Goal Acquired Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	,672,584 ,847,000 23% 5,019 6,375 79%
Program Administrator (PA) and Program ID Program Name Program Type Commercial Retrofit Acquired Impacts This Quarter Net first-year annual kWh acquired this quarter Quarterly net first-year annual kWh Goal Net Peak & Wa acquired this quarter Quarterly Utility Net Peak kW Goal Acquired Net Peak & Wa acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle terms acquired this quarter Net Cither Quarterly Savings (MMBTUs) Acquired Net Cither Quarterly Savings (MMBTUs) Acquired Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	\$47,000 23% 5,019 6,375 79% - - - ,580,920
Program Name Energy Initiative - Mid Sized Electric Program Program Type Commercial Retrofit Acquired Impacts This Quarter Net first-year annual kWh¹ acquired this quarter 12 Quarterly net first-year annual kWh Goal 55 Percent of quarterly Net kWh Goal Acquired Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter 165 Net Lifecycle therms acquired this quarter 165 Net Other Quarterly Savings (MMBTUs) Acquired 160 Coal	5,019 6,375 79% - - -,580,920
Program Type Commercial Retrofit Acquired Impacts This Quarter Net first-year annual kWh¹ acquired this quarter Quarterly net first-year annual kWh Goal S5 Percent of quarterly Net kWh Goal Acquired Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Percent of quarterly Peak kW Goal Percent of Quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	5,019 6,375 79% - - -,580,920
Acquired Impacts This Quarter Net first-year annual kWh acquired this quarter Quarterly net first-year annual kWh Goal Percent of quarterly Net kWh Goal Acquired Net Peak & W acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	5,019 6,375 79% - - -,580,920
Net first-year annual kWh¹ acquired this quarter Quarterly net first-year annual kWh Goal S5 Percent of quarterly Net kWh Goal Acquired Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	5,019 6,375 79% - - -,580,920
Quarterly net first-year annual kWh Goal 55 Percent of quarterly Net kWh Goal Acquired Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	5,019 6,375 79% - - -,580,920
Percent of quarterly Net kWh Goal Acquired Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	23% 5,019 6,375 79%580,920
Net Peak² kW acquired this quarter Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	5,019 6,375 79% - - - ,580,920
Quarterly Utility Net Peak kW Goal Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	6,375 79% - - - ,580,920
Percent of quarterly Peak kW Goal Acquired Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	79%
Net First-year annual therms acquired this quarter Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	- ,580,920 -
Quarterly Net Therm Goal Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	,580,920
Percent of Quarterly Therm Goal Acquired Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	,580,920
Net Lifecycle kWh acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Net Lifecycle therms acquired this quarter Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Net Other Quarterly Savings (MMBTUs) Acquired Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Coal Kerosene Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	_
Oil Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	
Propane Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date 15 Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Total Acquired Net First-Year Impacts To Date Net first-year annual kWh acquired to date 15 Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Net first-year annual kWh acquired to date 15 Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	-
Net first-year annual kWh acquired to date as a percent of annual goal Net first-year annual kWh acquired to date as a percent of 3-year goal	
Net first-year annual kWh acquired to date as a percent of 3-year goal	,819,558
	16%
Net cumulative kWh acquired to date	8%
The community and dequired to dute	,819,558
Net utility peak kW reductions acquired to date	5,946
Net utility peak kW reductions acquired to date as a percent of utility annua	52%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	26%
Net NYISO peak kW reductions acquired to date	5,946
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of annual goal	
Net cumulative therms acquired to date	
Total Acquired Lifecycle Impacts To Date	
	,531,430
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Quarter	
	,273,370
·	,280,440
Net Utility Peak kW committed this quarter	16,127
Net first-year annual therms committed this quarter	
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time 6	<u>-</u>

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEC03
Program Name	Energy Initiative - Mid Sized Electric Program
Program Type	Commercial Retrofit
5 VI	
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	54,945,954
Net utility peak kW acquired & committed this quarter	21,146
Net First-year annual therms acquired & committed this quarter	-
Costs	
Total program budget	\$ 16,664,684
Administrative costs	\$ 508,168
Program Planning	\$ -
Marketing costs	\$ 18,833
Trade Ally Training	\$ 20,742
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	1,701,820
Direct Program Implementation	\$ 500
Evaluation	\$ 43,678
Total expenditures to date	\$ 3,841,204
Percent of total budget spent to date	23%
Participation	
Number of program applications received to date	180
Number of program applications <i>processed</i> to date ⁴	162
Number of processed applications approved to date ⁵	140
Percent of applications received to date that have been processed	90%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	6,336
Total Acquired Cumulative Net Carbon Emission Reductions To Date	7,910
NOTES:	

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $^{^{\}rm 2}$ Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA03
Program Name	Electric Enhanced Home Sealing Incentives Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter Quarterly net first-year annual kWh Goal	1,022,512
Percent of quarterly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	0
Percent of quarterly Peak kW Goal Acquired	0%
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Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal	0%
Net cumulative kWh acquired to date	-
•	
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annua	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Not first year annual thomas acquired to detail	
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal Net cumulative therms acquired to date	
·	
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid	
Quarter	2010 Quarter 4	
Filing	90 Day Energy Efficiency Programs	
Duranian Administrator (DA) and Duranian ID	NGRIDEA03	
Program Administrator (PA) and Program ID Program Name	Electric Enhanced Home Sealing Incentives Program	
Program Type	Residential Rebate	
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter	-	
Net utility peak kW acquired & committed this quarter	-	
Net First-year annual therms acquired & committed this quarter	-	
Costs		
Total program budget	\$ 1,880,4	00
Administrative costs	\$ 22,3	95
Program Planning	\$	
Marketing costs	\$ 37,6	02
Trade Ally Training	\$	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	-	
Direct Program Implementation	\$ 89,2	15
Evaluation	\$	19
Total expenditures to date	\$ 184,9	61
Percent of total budget spent to date	100	%
Participation		
Number of program applications received to date	-	
Number of program applications <i>processed</i> to date ⁴	-	
Number of processed applications approved to date ⁵	-	
Percent of applications received to date that have been processed		
Carbon Emission Reductions (in tons)		
Total Acquired Net First-Year Carbon Emission Reductions To Date	-	
Total Acquired Cumulative Net Carbon Emission Reductions To Date	-	
NOTES:		

¹ First-year savings are defined as the annual savings expected from a given measure in the first year after installation. The annual savings are sometimes the result of annualizing estimated savings that are based on data that cover less than one year.

 $^{^{\}rm 2}$ Peak is defined uniquely for each utility.

³ Committed savings are defined as those for which funds have been encumbered by not yet spent. When the funds are spent (i.e., a rebate check has been sent to the participant on a specific date), the savings are then considered "acquired."

⁴An application is processed once the PA has reviewed the application and made a decision whether to approve the incentive payment to the customer. Once the decision has been made to pay the incentive to the customer, these funds and their associated ener

⁵The application is approved once the decision has been made to pay the incentive to the customer. Note that these funds and their associated energy and demand impacts become "Committed" once this decision is made.

⁶ Until a naming convention for program ID is defined, the Company has used the first five characters to represents the PA, the sixth character represents G (gas) or E (electric), the seventh character represents A (residential), B (low income) and C (commercial) and the eighth and ninth characters are numeric in ascending order.

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA05
Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter	4.543.256
Quarterly net first-year annual kWh Goal	3,122,705
Percent of quarterly Net kWh Goal Acquired	145%
Net Peak ² kW acquired this quarter	553
Quarterly Utility Net Peak kW Goal	336
Percent of quarterly Peak kW Goal Acquired	164%
Net First-year annual therms acquired this quarter	
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	36,492,391
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	7,155,544
Net first-year annual kWh acquired to date as a percent of annual goal	76%
Net first-year annual kWh acquired to date as a percent of 3-year goal	31%
Net cumulative kWh acquired to date	7,155,544
No. 200 A LWI A CO. A LA LA	445
Net utility peak kW reductions acquired to date	617
Net utility peak kW reductions acquired to date as a percent of utility annua	61%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	617
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal	
Net cumulative therms acquired to date	-
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	57,795,844
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	<u> </u>
Net Lifecycle kWh committed this quarter	
Net Utility Peak kW committed this quarter	
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-

Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
December Administrator (DA) and December ID	NGRIDEA05
Program Administrator (PA) and Program ID Program Name	Residential ENERGY STAR® Electric Products and Recycling Program
Program Type	Residential Rebate
Overall Impacts (Achieved & Committed)	
Net first-year annual kWh acquired & committed this quarter	4,543,256
Net utility peak kW acquired & committed this quarter	553
Net First-year annual therms acquired & committed this quarter	-
Costs	
Total program budget	\$ 3,870,000
Administrative costs	\$ 8,792
Program Planning	\$ -
Marketing costs	\$ 114,842
Trade Ally Training	\$
Incentives, rebates, grants, direct install costs, and other program costs going to the participant	245,459
Direct Program Implementation	\$ 411,318
Evaluation	\$ 94,170
Total expenditures to date	\$ 1,295,568
Percent of total budget spent to date	33%
Participation	
Number of program applications received to date	5,039
Number of program applications <i>processed</i> to date ⁴	5,039
Number of processed applications approved to date ⁵	5,039
Percent of applications received to date that have been processed	100%
Carbon Emission Reductions (in tons)	
Total Acquired Net First-Year Carbon Emission Reductions To Date	2,272
Total Acquired Cumulative Net Carbon Emission Reductions To Date	3,578
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NOTES:	

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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid
Quarter	2010 Quarter 4
Filing	90 Day Energy Efficiency Programs
Program Administrator (PA) and Program ID	NGRIDEA04
Program Name	Residential Building Practices and Demonstration Program
Program Type	Residential Rebate
Acquired Impacts This Quarter	
Net first-year annual kWh ¹ acquired this quarter Quarterly net first-year annual kWh Goal	3,240,000
Percent of quarterly Net kWh Goal Acquired	0%
Net Peak ² kW acquired this quarter	-
Quarterly Utility Net Peak kW Goal	45
Percent of quarterly Peak kW Goal Acquired	0%
N.F.	_
Net First-year annual therms acquired this quarter	-
Quarterly Net Therm Goal	-
Percent of Quarterly Therm Goal Acquired	
Net Lifecycle kWh acquired this quarter	-
Net Lifecycle therms acquired this quarter	-
Net Other Quarterly Savings (MMBTUs) Acquired	
Coal	-
Kerosene	-
Oil	-
Propane	-
Total Acquired Net First-Year Impacts To Date	
Net first-year annual kWh acquired to date	-
Net first-year annual kWh acquired to date as a percent of annual goal	0%
Net first-year annual kWh acquired to date as a percent of 3-year goal	0%
Net cumulative kWh acquired to date	-
•	
Net utility peak kW reductions acquired to date	-
Net utility peak kW reductions acquired to date as a percent of utility annua	0%
Net utility peak kW reductions acquired to date as a percent of 3-year goal	
Net NYISO peak kW reductions acquired to date	-
Not first year annual thornes acquired to date	
Net first-year annual therms acquired to date	-
Net first-year annual therms acquired to date as a percent of annual goal	
Net first-year annual therms acquired to date as a percent of 3-year goal Net cumulative therms acquired to date	
·	
Total Acquired Lifecycle Impacts To Date	
Net Lifecycle kWh acquired to date	-
Net Lifecycle therms acquired to date	-
Committed ³ Impacts (not yet acquired) This Quarter	
Net First-year annual kWh committed this quarter	-
Net Lifecycle kWh committed this quarter	-
Net Utility Peak kW committed this quarter	-
Net first-year annual therms committed this quarter	-
Net Lifecycle therms committed this quarter	-
Funds committed at this point in time	-
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Program Administrator	Niagara Mohawk Power Corporation d/b/a National Grid	
Quarter	2010 Quarter 4	
Filing	90 Day Energy Efficiency Programs	
D	NGRIDEA04	
Program Administrator (PA) and Program ID Program Name	Residential Building Practices and Demonstration Program	
Program Type	Residential Rebate	
11vgrum 1ype	residential results	
Overall Impacts (Achieved & Committed)		
Net first-year annual kWh acquired & committed this quarter		-
Net utility peak kW acquired & committed this quarter		-
Net First-year annual therms acquired & committed this quarter		-
Costs		
Total program budget	\$	541,981
Administrative costs	\$, ,
Program Planning	\$	
Marketing costs	\$	
Trade Ally Training	\$	
Incentives, rebates, grants, direct install costs, and other program costs going to the participant		44,577
Direct Program Implementation	\$	-
Evaluation	\$	50
Total expenditures to date	\$	101,701
Percent of total budget spent to date		19%
Participation		
Number of program applications received to date		-
Number of program applications <i>processed</i> to date ⁴		-
Number of processed applications approved to date ⁵		-
Percent of applications received to date that have been processed		
Carbon Emission Reductions (in tons)		<u> </u>
Total Acquired Net First-Year Carbon Emission Reductions To Date		-
Total Acquired Cumulative Net Carbon Emission Reductions To Date		-
NOTES:		

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